

# Learning and Performance Support Systems

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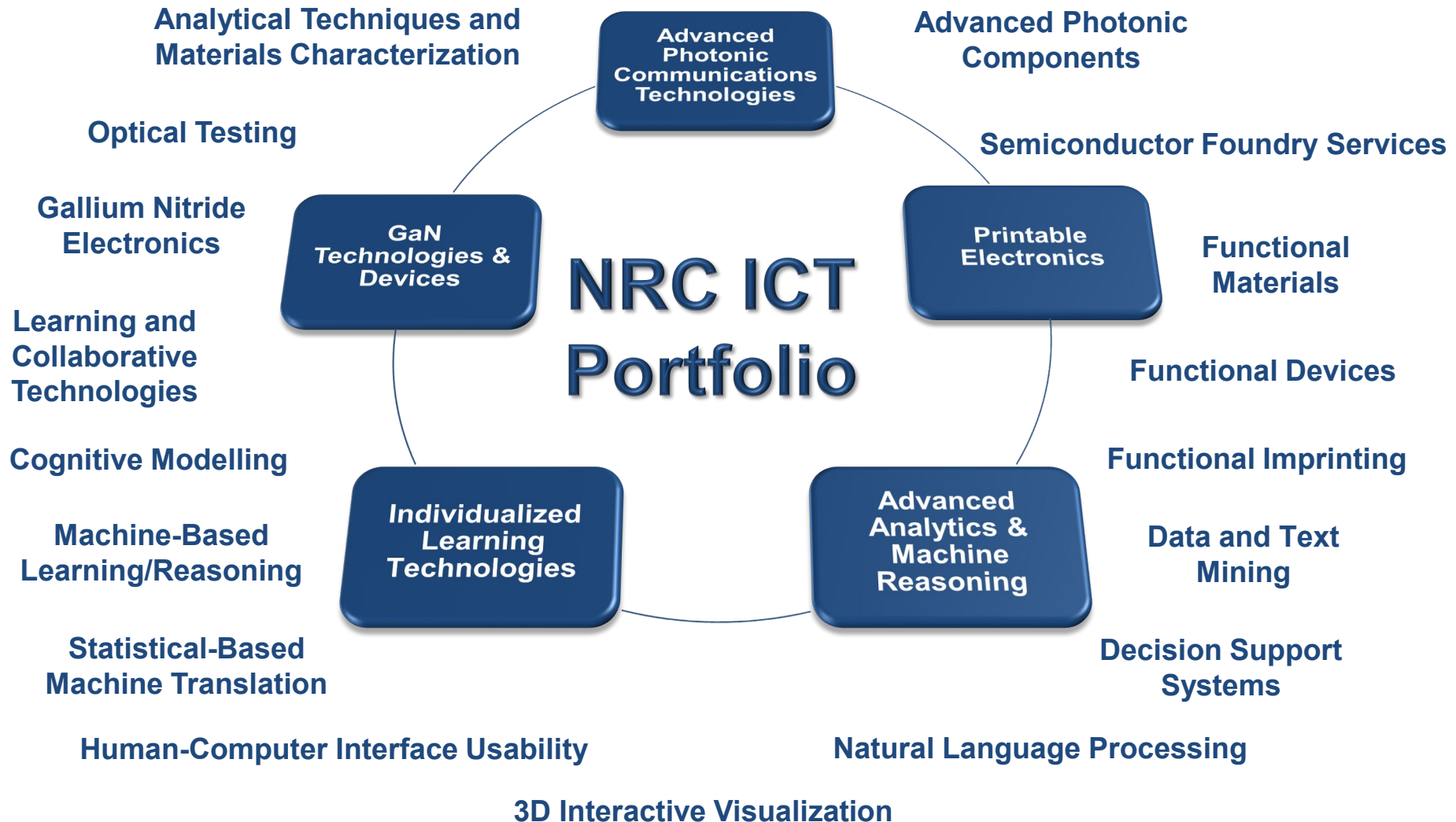


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# World-Renowned Competencies



# The Skills Shortage in Canada

- The Canadian Oil and Gas (O&G) sector alone loses an estimated \$4 billion per year due to skills shortages.
- 25 job groups show signs of skills shortages. 21% of employment in Canada, these groups have an unemployment rate of less than 1%,
- Training current and prospective employees is time-consuming and expensive.



# Why NRC?

- NRC is a globally recognized leader in emerging learning technologies
  - Not core competencies for target clients
  - LPSS benefits from NRC's research in other fields
- NRC is deeply connected to the e-learning industry
  - University researchers not driven to spend the time with industry
  - NRC by contrast has collaboration and commercialization experience
  - Neutral broker reduces risk to technology development partners



# LPSS program

## Personal Learning and Performance Support

Single point of access to all skills development and training needs

- Individual learning path
- Context-aware support
- Searchable and verifiable
- Tailored to industry needs
- Always available



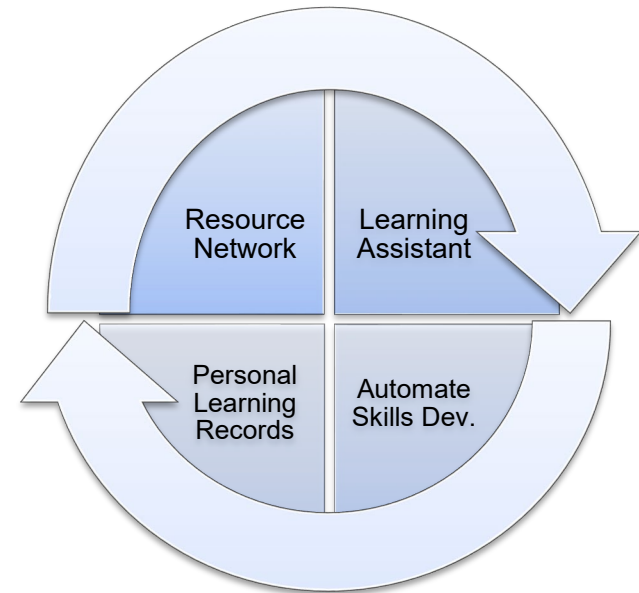
# LPSS Program Overview

- LPSS is a \$19 million program over 5 years, average 30 FTEs per year
- Based on hosted services used to develop and monetize core technologies, which are then transferred to commercial receptors
- Will work with Canadian learning technology providers and target verticals to address critical skills shortages in that industry
- Revenues during program execution, with potential for ongoing licensing revenues



# Learning and Performance Support System: Core Technology Development Projects

- Learning services network and marketplace
- Automated skills development and recognition
- Lifetime management of learning and training records and credentials
- Personal learning assistant to view, update and access training



- Learning as a cloud service and deep integration with external systems

# The Program Business Model

- Two-phase business model, based first on the development of hosted services, and second on the transfer of technology and client base to strategic partners.

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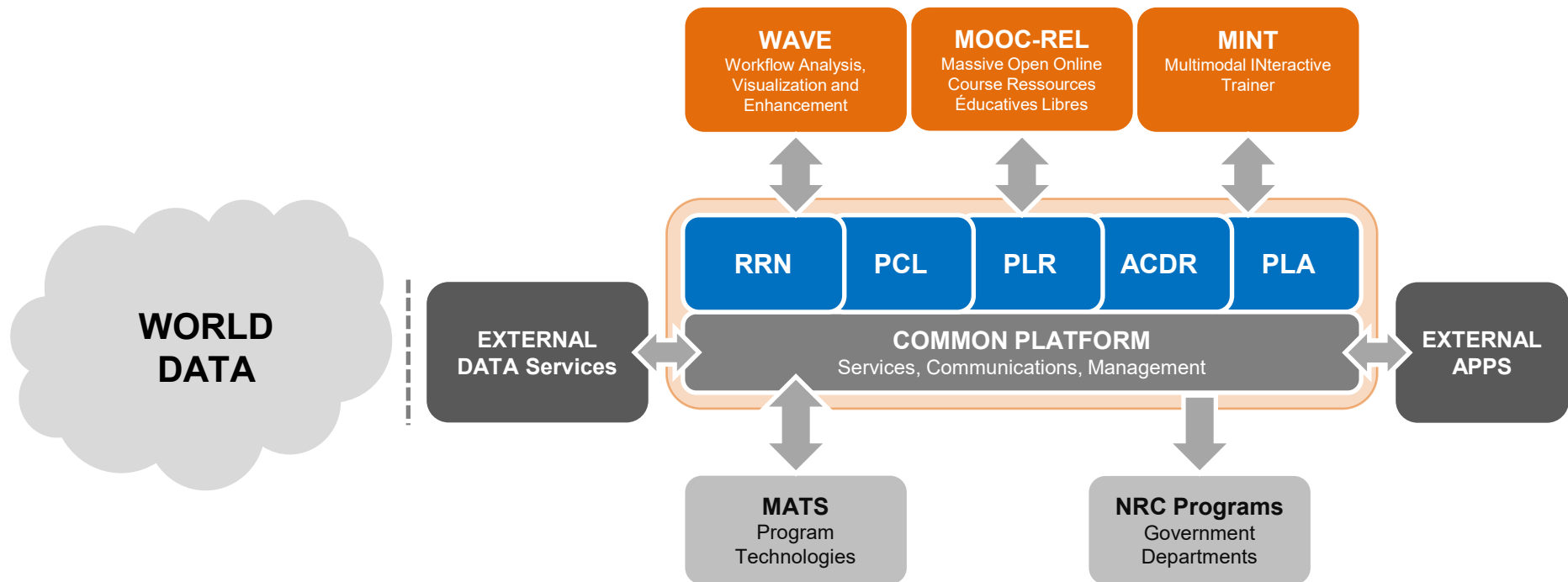
- **Capacity development** through hosted projects
- **Monetization** through development agreements and fee-for-service

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- Transfer of program assets to the commercial sector
- Consolidation of revenue and exit.

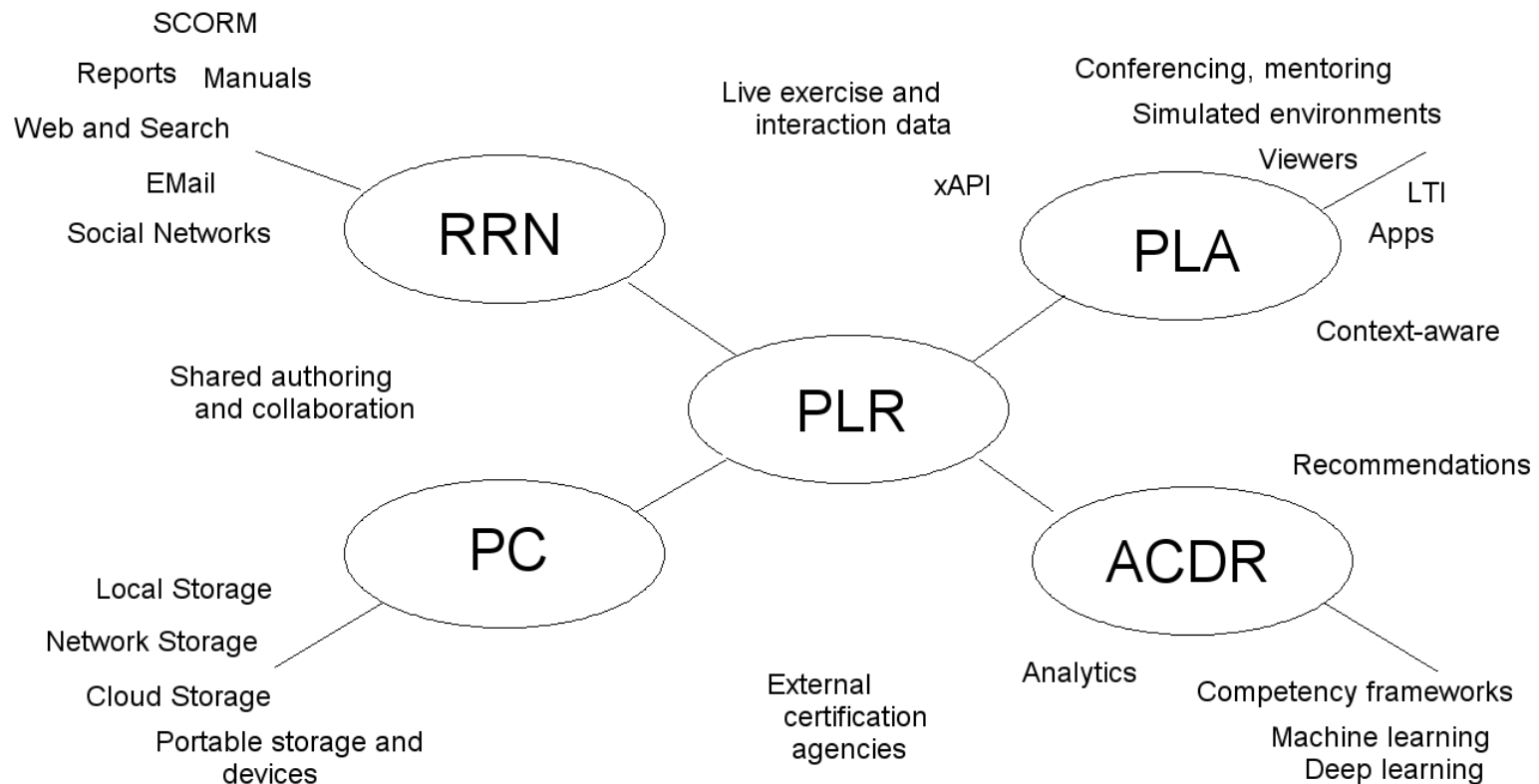


# What is LPSS?



- It's a network of personal learning environments...
- ... connected to a large array of learning services

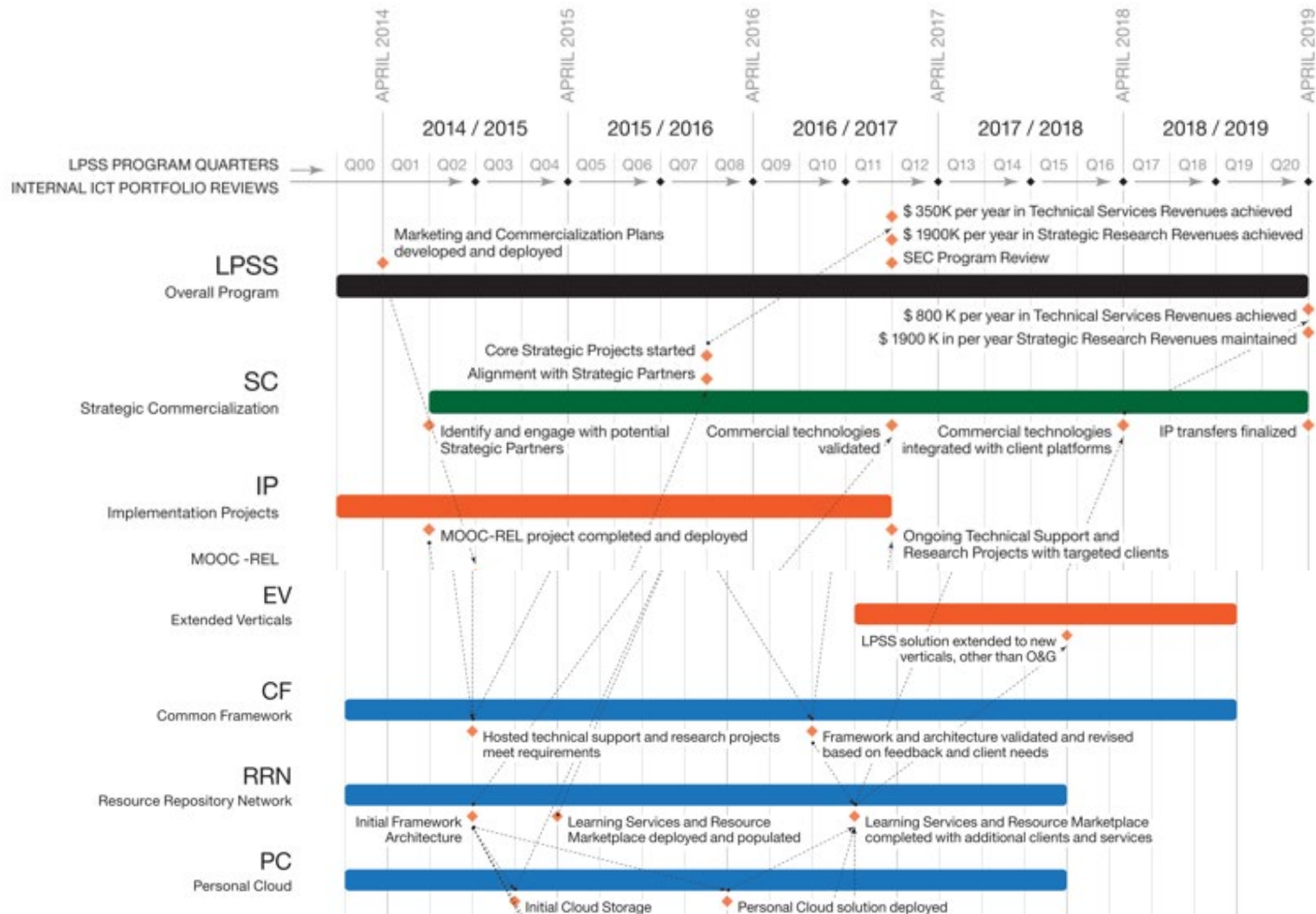
# Core Projects, Implementation Projects



# Why Is This Difficult?

- It's not one big thing...
  - ... but a set of many small things
  - Tasks that are simple in an enterprise system...
    - Like data storage
    - Like content distribution
    - Like authentication
    - Like analytics
- ... become that much more difficult

# What is the LPSS Program?



# Highlights

- **Value Proposition:**

- Problem: skills shortage in Canadian professions and industry
- Solution: personal skills development infrastructure

- **Market Pull:**

- Ongoing negotiations with Ed Tech and Industry Clients
- Projects with universities, government departments, international bodies

- **Program Design Based on Engagement:**

- Product and service development with end-user clients
- Transfer and commercialization to Ed Tech partners

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